

Palm Beach Power Partners Business Network

It is our mission...

For each member to provide exceptional service, the highest quality products, and to expect the same from other members of Palm Beach Power Partners Business Network.

Palm Beach Power Partners is a business networking group. We offer our partners the opportunity to share ideas, contacts and most importantly, business referrals. We meet weekly for breakfast for an hour and fifteen minutes, and follow a precise agenda that affords Partners (as well as guests) an opportunity to educate other partners about their product or service as well as describe their ideal business prospect. Through this process partners work to generate Qualified Business Referrals for each other. Networking has proven to be the number one way to build business and secure additional business opportunities.

Are you looking to increase your business? It has been proven with effective networking, businesses close over 76% of the referrals they receive from within their network. If you're an established business, or a new business, looking to increase your bottom line, join Palm Beach Power Partners today! There **is no annual membership fee** Partners only pay for breakfast at the beginning of the month or at each meeting

The Benefits of Membership

- Member-to-member referrals
- Increased exposure to many other people and businesses.
- Tools to network more effectively
- Participation in up to 52 networking meetings per year
- Free periodic workshops on networking and other business topics (once per month)
- Online Membership Directory with link to Partner website
- Featured/Suggested Empowerment book of the month
- And much, much more!!!

Membership Committee

- Administrator
- Education
- Policies and Procedures
- Attendance Tracking
- New member orientation
- Referral slips collection
- Ten minute speaker list
- Website

Partners

- Accountants
- Acupuncture
- Personal Injury Attorneys
- Air Condition Company
- Auto Mechanic
- Banking
- Beauty Consultants
- Boat repairs and sales
- Bookkeeping
- Business Consultants
- Carpet Cleaners
- Chambers of Commerce
- Chiropractors
- Cleaning Services
- Computer Repairs
- Construction Trades
- Criminal Attorney
- Estate Attorney
- Engineers
- Florist
- General Contractors
- Health Care
- Plastic Surgeon
- Family Doctor
- Pool service
- Radio or TV Advertising
- Real Estate Developers
- Hurricane Shutter Company
- Screen Company
- Private Investigator
- Landscaper
- Property Management
- Nail Technician
- Ink & Toner



Palm Beach Power Partners Business Network Guidelines

MEMBERSHIP

—only two persons from each professional classification are permitted to join the Palm Beach Power Partners Business Network. Likewise members are allowed to represent ONLY ONE classification / occupation in this group.

INTEGRITY

—an individual cannot be a member of any other networking group that allows only one person per profession, as this will hurt the integrity of our group.

FEES

—there is no application fee. The only expenditure is the cost of breakfast (\$15) times the number of meetings for that month. This amount is payable at the beginning of the month, quarterly or yearly – weekly exceptions will be made upon request (*checks should be made out to The Mosaic Group*).

ATTENDANCE

—twelve absences are allowed per year. Substitutes may and should be sent in your place. All substitutes (*may introduce themselves by name only*). You should brief them prior to the meeting that they are there representing YOU.

MEDICAL LEAVES

—will be evaluated and granted on a case to case basis.

MEETINGS

—are held every Thursday (except for holidays). Meetings start promptly at 8:00 AM and are preceded by thirty minutes of networking. Anyone arriving after 8:30 AM will be marked as late. Your presence is required for the entire meeting. —**Please dress appropriately** (*professional business attire*) people will form an opinion about you by your image, body language and vocabulary. Your appearance and actions are congruent with your professionalism and the reputation of your company. The more attention you pay to your image, the less you need to convince people that you can be trusted.

VISITORS

—are always welcome. Current members who have a concern with a visitor, or foresees a conflict with a potential member, must address those concerns with the Mosaic Group team only.

REFERRALS

—to be counted —all referrals must be submitted on the official three part referral form. Any verbal referral will not be counted. A Referral will be counted only the first time it is given (*one referral per member, per client*).

MEMBER LISTS

—the membership list is created for the purpose of giving referrals within the group and should not be used to solicit business or given to outsiders.

EMAILS

—to avoid spam and the like, all emails must be submitted to powerpartners@upscalebymosaic.com for distribution to the group.

ELECTRONIC DEVICES

—all electronic devices must be silenced during the meeting. If during the meeting it becomes necessary to leave or answer a call, please leave the meeting as discreetly as possible

**A member's classification will be opened for failure to comply with any of these policies & procedures.*



Palm Beach Power Partners Profile Form

Company Name _____

Representative _____

Phone Number _____ Fax _____

Mobile/Alternate Phone _____

Email Address: _____

Address _____

City _____ State _____ Zip _____

Website _____

Please describe products/services _____

Company Anniversary _____

Representative's Birthday _____

Special Accommodations _____

